

Michael B. Donelan
Lecturer, Maritime Administration – Brief CV

Relevant to APR

IP7 and IP11: Ran TAMUG study abroad program in London, 2013, 2014, 2015, 2017, 2019
IP4: Expert witness, litigation relating to duck boat catastrophe on Table Rock Lake, 2019
IP4: Expert witness, litigation relating to chlorine transported in river barges, July-October 2017.
IP4: Marketing consultant, privately-owned tank barge operator, 2015-2016.
IP7: Course design MARA 416 Port Operations, Fall 2013-present
IP7: Course design MARA 301 Ocean Transportation I, Fall 2011-present.

Outside Consulting

Texas Transportation Institute (consulting group)
Agrichem Marine (tank barge owner/operator)
Americas Styrenics (chemical manufacturer)
GLG Consultants (individual commissions based on industry expertise)
Expert witness, maritime lawsuits

Full Time Employment:

1993-2010 **Kirby Inland Marine LP**, Houston TX
Sales, Business Development, Project Management
Largest U.S. Jones Act carrier, primarily petroleum and liquid chemicals. Project manager on several large acquisitions. Managed major accounts such as Dow Chemical, ExxonMobil and others. Designed and supervised corporate rate making and sales budget mechanisms. Retired 2010

1991-1993 **Scott Chotin Inc.**, Mandeville LA
Business Development/Sales Manager - marine transportation company acquired by Kirby Corporation, merged into Houston-based parent 1993

1987-1991 **Zapata Haynie Corp.**, Hammond LA
Logistics and Warehousing Manager - Menhaden fishing operation with five shore-based plants producing animal feed ingredients and edible oils.

1981-1987 **Midland Enterprises**, Cincinnati OH
Sales/Business Development Manager
1983-87 **Chotin Transportation** subsidiary. Marine transportation of liquid chemicals.
1981-83 **Inland Water Propulsion Systems** subsidiary. U.S. representative for European manufacturer of marine diesel propulsion machinery

1973-1981 **Riverway Company**, New Orleans LA
General Manager, **Gulf River Services** subsidiary. Harbor tugs, river barge fleet and handling. Negotiated land leases and doubled physical size of operation covering two miles of river waterfront. Supervised licensed and unlicensed vessel personnel.

1972-1973 **post college**
Worked as deckhand on shrimp trawlers in Gulf of Mexico and river towboats on Mississippi/Ohio River system

Education

BA, Brown University, American Civilization 1972
MBA, Tulane University 1981